

Inc. Magazine Names memoryBlue to the Inc. 5000 for Fourth Consecutive Year

Inside Sales Consulting Firm Ranks No. 2,623 on the 2016 Inc. 5000 with Three-Year Revenue Growth of 134%.

VIENNA, VA (PRWEB) September 6, 2016 – memoryBlue today announced that Inc. Magazine ranked the company [No. 2,623](#) on its 35th annual Inc. 5000, an exclusive ranking of the nation's fastest-growing private companies. With three-year revenue growth of 134 percent, the inside sales consulting firm is on this prestigious list for the fourth straight time.

memoryBlue provides top inside sales talent for high-tech clients to grow their business faster by generating new sales opportunities and scaling existing inside sales teams. The firm's success can be attributed to a culture that inspires both personal and professional growth, and an aggressive expansion strategy designed to establish a local presence in top high-tech markets across the United States. With thriving offices located outside Washington, D.C., as well as in Austin (T.X.) and San Jose (C.A.), memoryBlue is positioned for growth in multiple geographic regions.

“Our success barometer at memoryBlue is defined by the dual principles of delivering new business value to our clients and creating strong professional growth opportunities for our employees,” said Chris Corcoran, Co-Founder and Managing Partner of memoryBlue. “Making the Inc. 5000 list for the fourth year in a row is a significant tribute to our incredibly hard-working staff and our highly successful Alumni group.”

The 2016 Inc. 5000 is the most competitive crop in the list's stellar history. The average company on the list achieved a mind-boggling three-year growth of 433%. The Inc. 5000's aggregate revenue is \$200 billion, and the companies on the list collectively generated 640,000 jobs over the past three years, or about 8% of all jobs created in the entire economy during that period. Complete results of the Inc. 5000 appear in the September issue of the magazine or can be found online at www.inc.com/inc5000.

"The Inc. 5000 list stands out where it really counts," says Inc. President and Editor-In-Chief Eric Schurenberg. "It honors real achievement by a founder or a team of them. No one makes the Inc. 5000 without building something great – usually from scratch. That's one of the hardest things to do in business, as every company founder knows. But without it, free enterprise fails."

About memoryBlue

memoryBlue finds and grows top inside sales talent primarily for high-tech companies through outsourced consulting and direct-hire permanent placement. The memoryBlue “Try + Hire” offering gives clients the option to hire their consultants at any time during an engagement. This powerful model reduces client risk and attracts top talent to a proven launching pad for tomorrow's high-tech sales leaders. For more information, visit www.memoryblue.com.

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